

#### Practice Areas

- Real Estate
- Banking and Finance
- Corporate

#### Education

- J.D., Syracuse University College of Law, 1982
- B.S., Queens College of the City University of New York, 1980

#### Bar Admissions

- New York (1983)

## Wayne B. Heicklen

Partner  
[wheicklen@pryorcashman.com](mailto:wheicklen@pryorcashman.com)

7 Times Square  
New York, NY  
10036-6569

Direct Tel: 212-326-0854  
Direct Fax: 212-798-6924



Wayne B. Heicklen, Co-Chair of the Real Estate Group, concentrates his practice in the areas of real estate and corporate law, finance and general business transactions. Mr. Heicklen has a broad range of experience in such matters including development, sales, acquisitions, financings, joint ventures and commercial leasing. He also has extensive experience with Real Estate Investment Trusts and securitized ownership and financing of various real property interests, including tenant-in-common interests.

Mr. Heicklen has advised major financial institutions and real estate owners and developers in numerous sophisticated transactions involving office buildings, regional shopping centers, hotels, multi-family residential complexes, mixed-use projects, warehouse and industrial sites, and commercial and residential condominiums and cooperatives.

Recently, Mr. Heicklen has focused a large part of his practice in the restructuring and workout of commercial mortgage and mezzanine loans affecting distressed properties, including foreclosure of such loans, deeds in lieu of foreclosure and structuring complex reinvestment and repositioning of the real property affected by such loans.

Mr. Heicklen's representative transactions include:

- Workout of Senior Mortgage and Mezzanine Loans affecting various development sites in Manhattan, New Jersey, Connecticut and Florida
- Foreclosure of Senior Mortgage and Mezzanine Loans affecting various property asset classes in the New York Metropolitan Area
- Acquisition of Main Street Restaurant Group Public Company by The Briad Group
- Acquisition of Maxwell on the Hudson Development in Hoboken, New Jersey by Pinnacle Companies and Toll Brothers Joint Venture
- Acquisition and development of 305 East 85th Street, New York, New York by Ascend Group and The Carlyle Group Joint Venture
- Acquisition and development of 325 Fifth Avenue by Continental Properties and Levine Builders Joint Venture

### Previous Positions

- Sills Cummis Epstein & Gross P.C., Counsel (1992-94)
- Dreyer & Traub, Partner (1989-92), Associate (1984-89)
- Lowenthal, Landau, Fischer & Ziegler, Associate (1982-84)

### Speaking Engagements

- Speaker, *Tri-State Real Estate Trends*, New York University Real Estate Institute (November 2007)
- Speaker, Maryland Bar Association Annual Meeting
- Speaker, ICSC Real Estate Convention

### Professional Affiliations

- New York State Bar Association

### Distinctions

- Named by *The Best Lawyers In America* as one of the leading attorneys in Real Estate Law (2012 edition)
- Named as a “Super Lawyer” in the area of Real Estate by *New York Super Lawyers – Metro Edition* magazine (2010 and 2011 editions)
- Named Real Estate “All Star” in *Real Estate Weekly’s* published listing of “2008 All Stars”
- Named by *The Legal 500 – Real Estate* as being among the leading real estate lawyers in the United States (2007 edition)
- Featured as one of the “twelve most prominent real estate lawyers” in the September 2005 Real Estate New York cover story, *Meet the Real Estate Lawyers*

### News

- 30 Pryor Cashman Attorneys Selected As NYC Super Lawyers
- Partners Caden, Heicklen, Janowitz, Kay, Kremnitzer, Poller, Rayner and Schuck Named Among “Best Lawyers In America”
- Pryor Cashman Partner Selig Sacks Addresses “WEST Greets EAST” - 2011 U.S. – China Real Estate Summit (NYC)”
- Partners Wayne Heicklen and Ron Kremnitzer Profiled by Legal BisNow
- Partner Wayne Heicklen Speaks To Bloomberg News About Wealthy Individuals Investing In Commercial Property
- Partner Wayne Heicklen Speaks To HouseLogic.com About Contractor Bonds
- Partner Wayne Heicklen Speaks To Globe Street About Investors and Distressed Banks
- Twenty Pryor Cashman Partners Selected As NYC Super Lawyers
- Partner Wayne Heicklen Speaks To USA Today About Construction Loan Issues

- Pryor Cashman Real Estate Group Hosts Over 100 Real Estate Professionals At Networking Event
- Partner Wayne Hecklen Speaks To The Real Deal About The Manhattan Real Estate Market and Condos
- Partner Wayne Hecklen Speaks To Real Estate Weekly About Stuyvesant Town Situation
- Pryor Cashman Advises on \$18.5 Million Distressed Debt Restructuring
- Partner Wayne Hecklen Discusses Trump Projects In The Real Deal
- Partner Wayne Hecklen Discuss Impact Of Presidential Election On Real Estate Market
- Partner Wayne Hecklen Discusses the Fed's Takeover of Fannie Mae and Freddie Mac on GlobeSt.Com
- Hecklen, Kaufman and Kremnitzer Named "Real Estate All Stars" by Real Estate Weekly
- Wayne Hecklen Comments On Condo Survival
- Partner Wayne Hecklen Makes Presentation On Real Estate Trends At NYU Real Estate Institute
- Real Estate Partner Wayne Hecklen Quoted In September 2007 Real Deal
- Pryor Cashman Partner Wayne Hecklen Quoted In Article About REITs
- Pryor Cashman's Real Estate Group Selected For Inclusion In The Legal 500 – Real Estate
- Pryor Cashman Client Ascend Group Places Winning Bid On Major N.Y. City Land Parcel
- Partner Wayne Hecklen Quoted in Several Publications About Controversial NYC 421-a Tax Break Program

### **Events**

- iGlobal Forum 6th Real Estate Private Equity Summit